Consolidated Financial Results for the Nine Months Ended November 30, 2018 [Japanese GAAP]



December 27, 2018

Company name: Takihyo Co., Ltd.

Code number: 9982

URL: https://www.takihyo.co.jp

Stock exchange listing: Tokyo Stock Exchange (First Section), Nagoya Stock Exchange (First Section)

Representative: Kazuo Taki, Representative Director, CEO

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Scheduled date of commencing dividend payments: -

Scheduled date for filing of quarterly securities report: January 11, 2019 Availability of supplementary briefing material on quarterly results: None

Schedule of quarterly results briefing session: None

(Figures are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended November 30, 2018 (March 1, 2018 to November 30, 2018)

(1) Consolidated Results of Operations (cumulative)

(% indicates changes from the previous corresponding period)

| | _ | | | | _ | _ | _ | |
|--|-------------|-------|-------------|--------|-------------|--------|---------------|-------|
| | Net sale | es | Operating | profit | Ordinary p | orofit | Profit attrib | |
| | million yen | % | million yen | % | million yen | % | million yen | % |
| Nine Months Ended November 30, 2018 | 50,842 | (9.5) | 384 | - | 481 | - | (1,284) | _ |
| Nine Months Ended November 30, 2017 | 56,207 | (7.6) | (368) | - | (282) | _ | 2,619 | 158.2 |

(Note) Comprehensive income: Nine months ended November 30, 2018: ¥(561) million [-%] Nine months ended November 30, 2017: ¥3,355 million [32.5%]

| | Earnings | Diluted earnings |
|-------------------|-----------|------------------|
| | per share | per share |
| | yen | yen |
| Nine Months Ended | (127.69) | |
| November 30, 2018 | (137.68) | _ |
| Nine Months Ended | 200.01 | 276.94 |
| November 30, 2017 | 280.81 | 276.84 |

^{*} The Company conducted a share consolidation of common stock at a ratio of one share for five shares as of September 1, 2017. Accordingly, earnings per share and diluted earnings per share are calculated on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

(2) Consolidated Financial Position

| <u>``</u> | | | | |
|-------------------------|--------------|-------------|--------------|----------------------|
| | Total assets | Net assets | Equity ratio | Net assets per share |
| | million yen | million yen | % | yen |
| As of November 30, 2018 | 51,775 | 34,428 | 66.0 | 3,663.17 |
| As of February 28, 2018 | 51,669 | 35,353 | 67.9 | 3,763.34 |

(Reference) Equity: As of November 30, 2018: ¥34,167 million As of February 28, 2018: ¥35,101 million

2. Dividends

| | | Annual Dividends | | | | | |
|--------------------|-----------------|------------------|-----------------|----------|-------|--|--|
| | 1st quarter end | 2nd quarter end | 3rd quarter end | Year end | Total | | |
| | yen | yen | yen | yen | yen | | |
| Fiscal year ended | _ | 4.00 | _ | 20.00 | _ | | |
| February 28, 2018 | | | | | | | |
| Fiscal year ending | _ | 20.00 | _ | | | | |
| February 28, 2019 | | 20.00 | | | | | |
| Fiscal year ending | | | | | | | |
| February 28, 2019 | | | | 20.00 | 40.00 | | |
| (Forecast) | | | | | | | |

(Notes)

- (1) Revision of dividends forecast from recently announced figures: None
- (2) The Company conducted a share consolidation of common stock at a ratio of one share for five shares as of September 1, 2017. Accordingly, the year-end dividend per share for the fiscal year ended February 28, 2018 shows the amount after taking into consideration the consolidation of shares. The total amount of annual dividends is indicated with "-."

3. Consolidated Financial Results Forecast for the Fiscal Year Ending February 28, 2019 (March 1, 2018 to February 28, 2019)

(% indicates changes from the previous corresponding period)

| | Net sa | iles | Operating | profit | Ordinary | profit | Profit attrib owners of | | Earnings per share |
|-----------|-------------|--------|-------------|--------|-------------|--------|----------------------------|---|-----------------------|
| | million yen | % | million yen | % | million yen | % | million yen | % | yen |
| Full year | 64,900 | (10.8) | (140) | _ | (80) | _ | (1,800) | _ | (192.98) |

(Note) Revision of forecast results from recently announced figures: Yes

*Notes

- (1) Significant changes of subsidiaries during the period under review (affecting specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Adoption of special accounting treatment for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and restatements
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Any changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Restatements: No
- (4) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

| November 30, 2018 | 9,600,000 shares |
|-------------------|------------------|
| February 28, 2018 | 9,600,000 shares |

2) Total number of treasury shares at the end of the period:

| November 30, 2018 | 272,653 shares |
|-------------------|----------------|
| February 28, 2018 | 272,653 shares |

3) Average number of shares during the period (cumulative):

| Nine months ended November 30, 2018 | 9,327,347 shares |
|-------------------------------------|------------------|
| Nine months ended November 30, 2017 | 9,327,529 shares |

^{*} The Company conducted a share consolidation of common stock at a ratio of one share for five shares as of September 1, 2017. Accordingly, average number of shares during the period (cumulative) for nine months ended November 30, 2017 is calculated on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

* Explanation of the proper use of performance forecast and other notes

(Note on the forward-looking statements)

The earnings projections and other forward-looking statements herein are based on available information and certain assumptions deemed reasonable at the time of the release of this document, and do not constitute a promise by the Company to achieve those projections. In addition, actual results may differ significantly from the projections due to various factors.

^{*} Summary of consolidated quarterly financial results is outside the scope of the quarterly review of certified public accountant or audit firm

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1. Qualitative Information on Financial Results for the Period under Review

(1) Qualitative Information on Results of Operations

During this fiscal year, in light of the severe price competition among suppliers arising from the consumers' continued shift towards low-price products in the apparel market, the Company has refocused on regaining its strength using the theme of "Back Home (back to the source)".

With regard to the apparel market conditions during the nine months ended November 30, 2018, although the temperatures in March and April were higher than those of average years and sales of early summer products remained solid, the Company's sales were stagnant from the second quarter onwards due to sluggish sales of ladies' apparel for younger consumers as well as weather factors. Meanwhile, we recognize that we are achieving certain results with regard to initiatives to review products with a low profit margin and reduce selling expenses.

As a result, with respect to the consolidated performance for the nine months ended November 30, 2018, net sales were ¥50,842 million (9.5% decrease from the previous corresponding period) while the Company registered a year-on-year increase of ¥752 million in operating profit to ¥384 million (operating loss of ¥368 million in the previous corresponding period) and a year-on-year increase of ¥764 million in ordinary profit to ¥481 million (ordinary loss of ¥282 million in the previous corresponding period) due to the Company's efforts to improve its gross profit margin and reduce selling expenses.

With respect to loss attributable to owners of parent, we recorded an impairment loss of ¥1,376 million as an extraordinary loss in the nine months ended November 30, 2018. This is because of the lump-sum depreciation of non-current assets, mainly software related to the Apparel & Textiles segment, which was carried out as a result of adopting a conservative view based on accounting standards with regard to revenues of the Apparel & Textiles segment from the next fiscal year onwards. In accordance with this, we conducted a reversal of deferred tax assets, and recorded income taxes - deferred of ¥189 million. In addition, loss amounted to ¥1,284 million (profit of ¥2,619 million in the previous corresponding period), a decrease in profit of ¥3,903 million compared with the previous corresponding period, due to the absence of gain on sales of non-current assets, which was recorded in the previous year.

Under the theme of "Back Home (back to the source)", the Company will work to strengthen its product planning capabilities, secure the adequate profit margin per product or client, and work together with subcontract plants to stabilize product quality. In addition, the Company's medium- to long-term targets include developing products with special features using its original materials or through collaboration with external experts, and launching a new retail business, and thereby it will do its utmost to recover and improve profitability in short-term and medium- to long-term.

(2) Qualitative Information on Financial Position

1) Assets

Current assets decreased by ¥257 million compared with the end of the previous fiscal year, to ¥24,473 million, due primarily to a decrease of ¥2,056 million in cash and deposits despite an increase of ¥1,677 million in notes and accounts receivable - trade.

Non-current assets increased by ¥363 million compared with the end of the previous fiscal year, to ¥27,302 million, due primarily to decreases of ¥1,228 million in intangible assets and ¥372 million in investment securities despite an increase of ¥1,982 million in property, plant and equipment.

As a result, total assets increased by ¥106 million compared with the end of the previous fiscal year, to ¥51,775 million.

2) Liabilities

Liabilities increased by ¥1,030 million compared with the end of the previous fiscal year, to ¥17,346 million, due primarily to an increase of ¥3,252 million in loans payable despite decreases of ¥1,484 million in notes and accounts payable - trade, and ¥748 million in short-term derivatives liabilities.

3) Net assets

Net assets decreased by ¥924 million compared with the end of the previous fiscal year, to ¥34,428 million, due primarily to an increase of ¥723 million in accumulated other comprehensive income despite a decrease of ¥1,657 million in retained earnings.

(3) Explanation of Consolidated Forecast and Other Forward-looking Statements

The financial results forecast for the fiscal year ending February 28, 2019 announced on March 30, 2018 has been revised. For details, please refer to the "Notice Regarding Recording of Extraordinary Loss, Reversal of Deferred Tax Assets, and Revision of Financial Results Forecast (in Japanese)" released today.

2. Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheets

| | | (Millions of yen) |
|---------------------------------------|-------------------------|-------------------------|
| | As of February 28, 2018 | As of November 30, 2018 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 6,157 | 4,100 |
| Notes and accounts receivable - trade | 13,410 | 15,087 |
| Inventories | 4,029 | 3,962 |
| Other | 1,138 | 1,326 |
| Allowance for doubtful accounts | (4) | (4) |
| Total current assets | 24,730 | 24,473 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Land | 15,280 | 16,938 |
| Other, net | 3,806 | 4,131 |
| Total property, plant and equipment | 19,086 | 21,069 |
| Intangible assets | 1,260 | 31 |
| Investments and other assets | | |
| Investment securities | 5,316 | 4,943 |
| Other | 1,310 | 1,293 |
| Allowance for doubtful accounts | (35) | (36) |
| Total investments and other assets | 6,591 | 6,201 |
| Total non-current assets | 26,938 | 27,302 |
| Total assets | 51,669 | 51,775 |

| | As of February 28, 2018 | As of November 30, 2018 |
|---|-------------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 7,520 | 6,035 |
| Short-term loans payable | 210 | 2,200 |
| Current portion of long-term loans payable | 1,050 | 1,025 |
| Income taxes payable | 473 | 37 |
| Provision | 127 | 223 |
| Other | 3,138 | 2,590 |
| Total current liabilities | 12,520 | 12,112 |
| Non-current liabilities | | |
| Long-term loans payable | 1,475 | 2,762 |
| Net defined benefit liability | 218 | 273 |
| Provision for directors' retirement benefits | 176 | 176 |
| Asset retirement obligations | 159 | 165 |
| Other | 1,766 | 1,857 |
| Total non-current liabilities | 3,795 | 5,234 |
| Total liabilities | 16,315 | 17,346 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 3,622 | 3,622 |
| Capital surplus | 4,148 | 4,148 |
| Retained earnings | 26,291 | 24,634 |
| Treasury shares | (571) | (571) |
| Total shareholders' equity | 33,490 | 31,833 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,860 | 1,662 |
| Deferred gains or losses on hedges | (537) | 409 |
| Revaluation reserve for land | 162 | 162 |
| Foreign currency translation adjustment | 20 | (2) |
| Remeasurements of defined benefit plans | 104 | 102 |
| Total accumulated other comprehensive income | 1,610 | 2,334 |
| Subscription rights to shares | 251 | 261 |
| Total net assets | 35,353 | 34,428 |
| Total liabilities and net assets | 51,669 | 51,775 |
| | 51,007 | 21,.70 |

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | | (Millions of yen) |
|--|-------------------------|-------------------------|
| | For the nine months | For the nine months |
| | ended November 30, 2017 | ended November 30, 2018 |
| Net sales | 56,207 | 50,842 |
| Cost of sales | 46,429 | 41,024 |
| Gross profit | 9,777 | 9,817 |
| Provision for sales returns | 8 | 2 |
| Gross profit - net | 9,769 | 9,815 |
| Selling, general and administrative expenses | 10,138 | 9,430 |
| Operating profit (loss) | (368) | 384 |
| Non-operating income | | |
| Interest income | 17 | 18 |
| Dividend income | 57 | 63 |
| Other | 95 | 93 |
| Total non-operating income | 171 | 176 |
| Non-operating expenses | | |
| Interest expenses | 51 | 60 |
| Commission fee | 18 | 16 |
| Other | 15 | 2 |
| Total non-operating expenses | 85 | 78 |
| Ordinary profit (loss) | (282) | 481 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 4,104 | 0 |
| Other | 2 | - |
| Total extraordinary income | 4,106 | 0 |
| Extraordinary losses | | |
| Impairment loss | - | 1,376 |
| Other | 1 | 22 |
| Total extraordinary losses | 1 | 1,398 |
| Profit (loss) before income taxes | 3,822 | (916) |
| Income taxes | 1,202 | 367 |
| Profit (loss) | 2,619 | (1,284) |
| Profit (loss) attributable to owners of parent | 2,619 | (1,284) |

Consolidated Statements of Comprehensive Income

| Consolidated Statements of Complehensive med | one | (Millions of yen) |
|---|---|---|
| | For the nine months ended November 30, 2017 | For the nine months ended November 30, 2018 |
| Profit (loss) | 2,619 | (1,284) |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 324 | (198) |
| Deferred gains or losses on hedges | 393 | 946 |
| Revaluation reserve for land | - | (0) |
| Foreign currency translation adjustment | (4) | (22) |
| Remeasurements of defined benefit plans, net of tax | 22 | (1) |
| Total other comprehensive income | 735 | 723 |
| Comprehensive income | 3,355 | (561) |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 3,355 | (561) |

(3) Notes to Quarterly Consolidated Financial Statements (Notes on Going Concern Assumption)
Not applicable.

(Notes in Case of Significant Changes in Shareholders' Equity) Not applicable.